**SIDDHARTHA BHATTACHARYYA**

VILL– RABINDRAPALLY, Po+ PS-TARAKESWAR, DIST-HOOGHLY, PIN 712410

**CONTACT NO: +91 9002491771(M)**

E-MAIL**: siddharthabhattacharyya4@gmail.com**

**OBJECTIVE**

**To work in a highly motivating and innovative environment for achieving organizational goals considering them as my personal goals with my hard work, dedication and commitment and the willingness to always learn.**

ORGANITIONISATIONAL EXPERIENCE

**Organization: AXIS BANK LTD**

**Period: 8th September 2011 to till date**

**Grade: Officer (Sales)**

**Area of operation: Retail banking and cross selling product**

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| --- | --- |
| **EXPECTED END RESULTS** | **MAJOR ACTIVITIES** |
| **1. Sales and achievement** | * Generation and successful conversion of leads for liability product,(exp: Sb,Ca, Fd,). * Generate leads and convert for third party products(MF/INSURANCE) * Account Opening - Current account & Savings account/FD   Enhancing the relationship value of the identified Customer by deepening relation with them and generate leads.   * Promoting the direct banking channel to the customer. |
| **2. Key operations** | * Cross check for KYC and MI part at the time of a/c opening. * Ensure for field verification. * Ensure for zero income leakage. * Timely reporting of the reports. * Efficiently monitor the activation and depletion of opened accounts. |
| **3. Audit and compliance** | * Ensure quality customer service is delivered through resolving of customer compliance within the stipulated time. * Adherence to the KYC & AML policy. |
| **4. Customer service** | * Given service to the customer with a smile face. * Verification and accepting of customer request and processing the same forwarded to the respective units. * Attending all customer queries and resolve them. |

WORK EXPERIENCE

*COMPANY DESIGNATION DURATION*

**AXIS BANK LTD OFFICER- SALES 8 TH September 2011**

**TO TILL NOW**

Promotion: - Business Development Executive to Officer-Sales on 1st Jan 2013

ACADEMIA

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| --- | --- | --- | --- |
| **QUALIFICATION** | **SPECIALISATIONS** | **INISITITUTIONS** | **YEAR OF PASSING** |
|  |  |  |  |
| Graduation(B.COM) | Commerce | Tarakeswar Degree College | 2010 |
| XII th | Commerce | Tarakeswar Mahavidyalaya | 2007 |
| Xth | General | Tarakeswar High school | 2005 |

**Extra Qualification**

* Diploma in Financial Accounting from CMC
* Knowledge in MS office, Internet

**SUMMERY:**

Current career level: Experienced

Target Company: Company size Large (1000+)

Category: Retail Branch Banking,

PERSOANAL DETAILS

* DATE OF BIRTH: 17th February,1989
* MARITAL STATIOUS: UNMARRIED
* NATIONALITY: INDIAN
* LANGUAGE KNOWN: ENGLISH, HINDI, BANGALI